

## Numerics Impact Questionnaire | Issuer/Issuer Processor



The International Organization for Standardization has revised ISO/IEC 7812-1, Identification cards – Identification of issuers – Part 1: Numbering system, to expand the Issuer Identification Number (IIN), also referred to as the issuing BIN, to an eight-digit numeric value from the current six digits.

Since 2015, Visa has communicated with its clients on this industry change which is effective as of April 2022. Given the fundamental importance of the BIN to the payments ecosystem, changes extend well beyond VisaNet to impact the proprietary processing and downstream systems used by its processors, acquirers and issuers. Visa strongly advises its clients to conduct an impact assessment across their internal systems and processes, as well as with their vendors and clients.

Based on input from payments industry experts as well as globally representative clients, the following is a set of questions that can be used to support impact assessments and the identification of potential impact areas. After the assessment is conducted, clients can leverage the findings to develop their plan, estimate the effort required, and implement and test the required changes.

Note: These questions are not a comprehensive view of all potential numerics impacts in any single organisation. It is meant to serve as an informed starting point. Each client should perform a comprehensive internal impact assessment customised to their unique needs.

#### **Directions**

- 1. Save this PDF to your PC.
- 2. Open the PDF from your PC and type your answers into text boxes under the questions.
- 3. Save the PDF before closing to save changes.
- 4. Use the menu on the left side of the screen to access different Capability sections.
- 5. Use page arrows in the bottom right of the screen to move forward and back through a Capability.

<b>Example 2</b> Capabilities	Questionnaire
Numerics Programme Management	Numerics Programme Management Programme Management
Issuer Product Management	Has a formal Numerics programme structure been established?
Cardholder Servicing	2. Does the programme have executive sponsorship? Budget approval?
Transaction Processing	
Fraud Management	<ol> <li>Has broad internal outreach been conducted to identify stakeholders across technology, lines of business and functional areas (e.g., finance, risk, etc.)?</li> </ol>
Data Warehousing	
PCI DSS & Risk Management	4. What is the approach for end-to-end testing (including third parties)? Training?
	5. For clients operating in multiple geographies, does the programme structure and approach reflect regional differences?



Eapabilities	Questionnaire
Numerics Programme Management	Numerics Programme Management Numerics Awareness
Issuer Product Management	<ol> <li>Are all internal stakeholders aware of the new Numerics standard and the readiness timeline?</li> </ol>
Cardholder Servicing	
Transaction Processing	2. Is the issuing BIN referred to by any other terms across the organisation, such as systems, process documentation, or other business usage?
Fraud Management	
Data Warehousing	
PCI DSS & Risk Management	
	3. What is the approach to engaging with third parties (processors, vendors, clients) to understand Numerics impacts to their systems, processes, and data?



<b>Capabilities</b>	Questionnaire
Numerics Programme Management	Numerics Programme Management Third Party Communication
Issuer Product Management	1. What is the communication plan for all clients?
Cardholder Servicing	
Transaction Processing	2. What is the approach to understanding clients' readiness for the Numerics changes?
Fraud Management	
Data Warehousing	
PCI DSS & Risk Management	
	3. What is the approach to understanding (and validating if necessary) vendor readiness for the Numerics changes?

# **Example 2** Capabilities Questionnaire **Issuer Product Management Numerics Programme** Management 1. How are issuing BINs (six-digit) and account ranges (nine-digit) organised today (e.g., cost centre, legal entity, product, geography)? **Issuer Product Management Cardholder Servicing Transaction Processing Fraud Management** 2. What is the go forward BIN management strategy for existing and future products? Are there any related impacts to systems **Data Warehousing** and processes? PCI DSS & Risk Management

<b>E</b> Capabilities	Questionnaire
Numerics Programme Management	Issuer Product Management  3. What is the current PAN assignment logic? Will it be impacted by the Numerics change?
Issuer Product Management	
Cardholder Servicing	
Transaction Processing	
Fraud Management	4. Is card reissuance planned as part of the go forward BIN strategy? If so, what is the reissuance strategy (e.g., on conversion, lost / stolen cases, switch to contactless)?
Data Warehousing	
PCI DSS & Risk Management	
	5. Is the issuing BIN used in product performance reports?
	6. Is ATM product enablement based on issuing BIN?



# **Example 2** Capabilities **Questionnaire Issuer Product Management Numerics Programme** Management 7. Are loyalty, benefits, and rewards programs assigned to specific products or portfolios by issuing BIN? **Issuer Product Management Cardholder Servicing Transaction Processing Fraud Management Data Warehousing** 8. In the case of cardholder queries, is the issuing BIN used to identify loyalty, benefits, or rewards eligibility? PCI DSS & Risk Management

<b>Example 1</b> Capabilities	Questionnaire
Numerics Programme Management	Card Holder Servicing  1. For individual account servicing, is the issuing BIN used to
Issuer Product Management	<ul> <li>identify cardholders or transactions for case routing?</li> <li>Call Centre / IVR</li> <li>Disputes / chargebacks</li> </ul>
Cardholder Servicing	
Transaction Processing	2. Is the issuing BIN used in collections processes?
Fraud Management	
Data Warehousing	3. Are there any impacts to cardholder statements or statement reconciliation?
PCI DSS & Risk Management	
	4. Are there any impacts to card fulfilment processes (e.g., embossing, chip personalisation)?
Numerics Initiative	

<b>Example 1</b> Capabilities	Questionnaire
Numerics Programme Management Issuer Product Management	Transaction Processing  1. Is issuing BIN used across the transaction processing life cycle (authorisation, clearing, settlement, transaction accounting, reconciliation)?
Cardholder Servicing	
Transaction Processing	Do the authorisation and transaction risk processing business rules include issuing BIN?
Fraud Management	
Data Warehousing	
PCI DSS & Risk Management	3. What tables are used in transaction processing today? Are there any impacts to the tables used due to issuing BIN expansion to eight-digits?
	4. Is the issuing BIN used in the digital wallet solution?

# **Example 2** Capabilities

#### Questionnaire

#### Numerics Programme Management

Issuer Product Management

**Cardholder Servicing** 

**Transaction Processing** 

**Fraud Management** 

**Data Warehousing** 

PCI DSS & Risk Management

#### **Transaction Processing**

5. Are any changes expected in ancillary systems (branch, online, mobile applications, new account acquisition) due to BIN expansion to eight-digits?





#### Questionnaire

#### **Numerics Programme** Management

Fraud Management

1. Is issuing BIN been used in:

Issuer Product Management

- Fraud detection tools (e.g., BIN and account range-based logic)?
- Fraud monitoring and alerts?
- Fraud resolution processes?
- Fraud reporting?

**Cardholder Servicing** 

**Transaction Processing** 

**Fraud Management** 

**Data Warehousing** 

PCI DSS & Risk Management



Eapabilities	Questionnaire
Numerics Programme Management	Data Warehousing
3	1. Is the first six-digits of the PAN stored as a separate data element
Issuer Product Management	
Cardholder Servicing	2. Where is the issuing BIN stored? Application data tables? Data warehouses (financial, operational, etc.)?
Transaction Processing	
Fraud Management	
Data Warehousing	
PCI DSS & Risk Management	3. Are data searches performed by issuing BIN?
	4. Is issuing BIN combined with any other numerics to create a separate data element that may be impacted by expansion to eight- digit BIN?

<b>E</b> Capabilities	Questionnaire
Numerics Programme Management	Data Warehousing
Issuer Product Management	5. Is the issuing BIN stored as a data element in a master data management (MDM) solution?
Cardholder Servicing	6. Is the issuing BIN stored or used in any other product
Transaction Processing	processors (e.g., core banking system)?
Fraud Management	
Data Warehousing	
PCI DSS & Risk Management	7. Are issuing BINs used in any finance reports or as general ledger components?
	8. Is the issuing BIN included in any data or reporting provided to third parties?



Capabilities	Questionnaire
Numerics Programme Management	PCI DSS & Risk Management
Issuer Product Management	1. Are there any impacts to methods used to protect data to maintain PCI DSS compliance (e.g., truncation, encryption, tokenisation)?
Cardholder Servicing	
Transaction Processing	
Fraud Management	
Data Warehousing	
PCI DSS & Risk Management	
	2. Is the issuing BIN used in compliance management system and processes?
	3. Is the issuing BIN used in regulatory reporting?
Numerics Initiative	